



Empowering Pharmacies to Thrive with IPC's Tailored Consulting Solutions

Your Partner in Pharmacy Growth & Expansion

Independent pharmacies face evolving challenges but with IPC's Pharmacy Services Team, you gain a strategic ally. Our consulting services will help you unlock your pharmacies' full potential and allow you to stay competitive and efficient.

Our Goal is to help your pharmacy:

- **Bring in new revenue streams** that help sustain your business.
- **Adopt clinical services** to diversify your business and strengthen the role of pharmacies as community leaders.
- **Secure patients** for the future by adopting new ideas that meet the demand of today's healthcare world.
- **Embrace change** efficiently, with our streamlined processes and expert guidance.

Why IPC?

- **Industry expertise** from pharmacy professionals who understand your challenges.
- **Tailored strategies** with no one-size-fits-all solutions.
- **Proven results** in helping pharmacies thrive amid industry shifts.

Let IPC elevate your pharmacy's performance, for your business, your patients, and your community.



Growth & Expansion

"It was great working with the Pharmacy Services team! They made the process of getting our Medicare PTAN less painful. While we awaited answers from Medicare, we appreciated your continued follow up and support. 5/5 service."

Ashley and Charles
Rx Pharmacy

"It's been a wonderful experience that everybody that I've talked to or worked with, IPC has been wonderful to work with. We've been very fortunate. They have a very good pharmacy services team, and they've helped us navigate through different things and helped us get new programs in the pharmacy going in. They really have the game changing expertise that a small pharmacy needs."

Bill Drilling
Drilling Pharmacy

How do we do it?

With Comprehensive Pharmacy Services for Growth & Sustainability

IPC's Pharmacy Services Team delivers support across three core areas:

1. Clinical Services

Expand your role in patient care with revenue-generating clinical programs:

- Medication therapy management (MTM)
- Immunizations & point-of-care testing
- Chronic disease management (e.g., diabetes, hypertension)
- Specialty pharmacy support

Outcome: Differentiate your pharmacy, improve patient outcomes, and tap into reimbursable services.

2. Business Development

Grow smarter with strategies to attract patients and boost profitability:

- Payer contracting & reimbursement optimization
- Marketing & patient engagement programs
- Diversification into niche services (e.g., compounding, durable medical equipment)
- Staff training for clinical and sales excellence

Outcome: Sustainable growth and a competitive edge.

3. Optimizing Operations

Enhance efficiency and free up resources for patient care:

- Workflow redesign & technology integration
- Inventory management & cost reduction
- Financial benchmarking & performance analytics
- Compliance & accreditation support

Outcome: A leaner, more profitable pharmacy ready for scale.



Partner with IPC Today

Our consultants collaborate with you to implement actionable, measurable solutions because your success is our mission.