



Unlock Your Pharmacy's Purchasing Power!

As an independent pharmacy owner, your purchasing decisions have a big effect on your profit. Take control with a smarter more strategic approach. Leverage IPC's resources to buy better, save more, and protect your business.

- ✓ **World-Class Supply Agreement**
IPC's supply agreement can save you thousands on purchases while giving you the option to choose an agreement that best suits your purchasing needs.
- ✓ **Secondary Wholesaler Access**
Competitive pricing on brands and generics to keep your costs low with the IPC Warehouse.
- ✓ **Pharmacy Select (RTL-2)**
The nation's premier backup contract with access to 10,000+ products including generic and OTC branded medications directly through McKesson Connect.
- ✓ **Purchasing Compliance Made Simple**
With access to powerful solutions to help you stay compliant with your purchasing agreement.



Purchasing Power

Running a pharmacy means keeping costs low and care high. But navigating vendor agreements, rebates, and daily pricing can feel overwhelming.

IPC makes it easy. With over 40 years of experience, IPC gives you the tools and support to simplify your purchasing process.

- Flexible Supply Agreement
- Low-Cost Brand & Generic Sourcing
- Exclusive Generic Contract Access
- Compliance Support for Maximum Rebates

Even a 1% reduction in COGS can mean \$50K in savings for a \$5MM store.

IPC helps you make it happen.



**SCAN TO
LEARN MORE**



Why Settle for Less When You Can Buy Better?



4 Steps to Creating a Purchasing Strategy:

1. Analyze Your Existing Agreement

Breakdown the components of your prime vendor agreement to know how each purchase impacts the others.

2. Breakdown Brand & Generic Costs per Item

Be confident you know what your final price is, you cannot be certain until you break it down.

3. Identify & Utilize Available Tools

Meet your wholesaler & GPO representatives to determine the tools available to track costs and manage them.

4. Develop Ongoing Purchasing Strategies

Create shared goals and make sure staff is onboard with your ongoing purchasing strategy.

IPC Helps You Make it Happen.



This Isn't Magic, It's Strategy.

One multi-store group earned an additional \$2,000 per store per month following a review of their agreement & development of a strategic plan to save long term.