

RxOwnership®

We help you from start to finish



Independence at every phase of your pharmacy career

As advocates for independent pharmacy, RxOwnership® is fully dedicated to helping IPC members achieve their ownership goals at every step along the way. To help you realize your dreams of a better future, we aim to provide you with:



Comprehensive resources — We provide the information and tools you need to achieve your goals, including market intelligence, step-by-step guidance and an array of resources.



Individualized matching services — For buyers, we'll help you find prospective sellers who meet your specific requirements. For sellers, we'll help you identify the type of buyers who will carry on the work you've accomplished in your independent pharmacy. And for students, we can help you enter independent pharmacy by suggesting internships and junior-equity opportunities.



Financial assistance — The RxOwnership team of trusted experts can conduct no-fee financial reviews, interpret financial statements, compare your results to national benchmarks, and identify opportunities to increase your bottom line. We are able to also provide ballpark valuation calculations, and financing options to help you achieve your goals. Backed by McKesson Corporation, America's oldest and largest healthcare-services company.

The RxOwnership difference

There is no other service quite like RxOwnership. We're not a broker. Instead, we are here to share our industry expertise and facilitate your ownership goals, respecting the confidential nature of the process. We never charge a fee and there are no obligations or contracts to sign. Owners already working with brokers, or in discussions with chains, can often still collaborate with RxOwnership to evaluate all their options.



“The previous owner wanted to retire, so I bought the store. This was 2019, right before the pandemic, so I didn't have a lot of time to transition. I had to take care of my community. But every step of the way, IPC was there to make sure I didn't forget about the business side of things.”

— Kaitlyn Sullivan
Palmer Pharmacy, Russellton, PA

Contact your regional Ownership Advisor at 800.266.6781, or visit [RxOwnership.com](https://www.rxownership.com) to get answers you can trust.

McKesson Corporation
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RxOwnership.com
800.266.6781

Together IPC and McKesson partner to ensure the success of independent pharmacy.

Over the past 30 years, IPC has evolved to be the nation's largest group purchasing organization for independent pharmacies, owned by independent pharmacies. Representing over 2,500 pharmacy members, IPC is proud to provide the most progressive and effective programs and services to put profit back in the independent pharmacy.

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