

**INDEPENDENT
PHARMACY
COOPERATIVE**



Kodak Alaris Solutions for Your Pharmacy

Take Advantage of our Lowest Prices Ever!

IPC & Kodak Alaris team up to provide you the best deals on KODAK Picture Kiosks and supplies. No matter what size pharmacy you own, there is a KODAK Picture Kiosk to fit your needs.

- Compete with the Chains
- Boost Traffic & Increase Front-End Sales
- Capture New Customers

- Save as much as \$4,000
- Great Deals on Supplies
- Huge Savings on Service

KODAK Print Place Tablet

- Small Investment
- Small Footprint
- Print from a Smartphone

See inside for savings opportunities.



KODAK Print Place Tablet

With the KODAK Print Place Tablet, your business can become a Wi-Fi enabled photo kiosk location without a big investment in dollars or floor space. Customers can create stunning 4x6 in., 5x7 in. and 6x8 in. prints, picture cards, collages or ID prints quickly, simply, and affordably in store. It's fast and fun – as consumers can also Wi-Fi their pictures directly from their smartphones with the free KODAK MOMENTS App. And it's a great way to build loyalty with customers who love using new technology that's both convenient and cool.

Big Opportunity - Small Investment

Starting at just \$1699 this is the lowest priced KODAK kiosk on the market

Smartphone Connectivity

With the free KODAK MOMENTS App your customers can send orders directly to the kiosk!

Small Footprint Units

Versatile units let you place the Print Place on the counter & put the printer in back to save space!

Easy-to-Use Touchscreen Tablet

Touchscreen display lets customers zoom, rotate and crop without your help.

KODAK Print Place Tablet Service & Support Options

| | Service & Marketing | | Service | |
|--|--------------------------------|--------------------------------|--------------------------------|--------------------------------|
| | Premium | Basic | Premium | Basic |
| KODAK Alaris Equipment installation | x | x | x | x |
| Site visits Installation Year: 1 site visit is allocated for equipment installation | 4 visits in the next 12 months | 2 visits in the next 12 months | 4 visits in the next 12 months | 2 visits in the next 12 months |
| Demo Event/Quarter* | 1 Demo Event/Quarter | 1 Demo Event / H1 & H2 | n/a | n/a |
| Unlimited parts** | x | x | x | x |
| Hardware replacement*** | x | x | x | x |
| Call center | x | x | x | x |
| No print limits | x | x | x | x |
| Annual | \$725 | \$410 | \$330 | \$210 |
| 3-year | \$2,035 | \$1,150 | \$920 | \$585 |

*Demo event is a 2 hour event, 4 week lead time necessary

**Replacement part is like for like and can be new or reconditioned component

***Customer installs replacement parts and returns broken part in provided prepaid shipping box

Questions? To discuss equipment, call your IPC Inside Sales Representative at 1-800-755-1531.



KODAK Print Place Tablet Pricing

| Description | Final IPC Price |
|---|-----------------|
| KODAK Print Place Tablet Print Station w/Countertop Printing Display & 305 Printer (Cat #: 1203967) | \$2,099 |
| KODAK Print Place Tablet Print Station w/Freestanding Printer Display & 305 Printer (Cat #: 1533900) | \$2,649 |
| KODAK Print Place Tablet Order Station w/Freestanding Pedestal Display & 305 Printer (Cat #: 1352996) | \$2,149 |
| KODAK Print Place Tablet Order Station w/Countertop Display & 305 Printer (Cat #: 1331677) | \$1,699 |

*May take 6-8 weeks to receive kiosk.

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KODAK G20 Station



The KODAK Picture Kiosk G20 Order Station welcomes customers with a refreshed design and simple user interface offering streamlined connectivity to APPLE and ANDROID OS enabled devices, and new software that is equally intelligent and inspiring. It's the perfect fit for making powerful connections with your customers.

Ready to take photo-at-retail to the next level? The G20 sleek interface design makes pictures pop and inspires consumers to do more with their everyday moments.

And thanks to the new software and the dynamic, touchscreen interface, getting creative is as fast and easy as working with your favorite tablet. Customers can even print via their smartphone.

- Large, bright 16:9 touchscreen interface
- Fast, secure wireless connectivity to smartphones
- Remote software updating
- Free Premium Software Modules (\$700 Value)
 - Video snapshots
 - Facial retouch
 - Social media connectivity (RBM enabled stores)  
- 4x, 5x, 6x and 8x print making abilities
- KODAK Picture CDs, Picture DVDs, and Archive DVDs
- 1 year basic service warranty
 - **Multi-year service pricing discounted specials available!**
- Free shipping*, installation and training
- Customized marketing materials via Kodak Alaris approved 3rd party

KODAK G20 Multi-Year Service Options

| | Old Service Pricing For 3 Years | New Service Pricing For 3 Years* | Discount % |
|--|---------------------------------|----------------------------------|------------|
| 17" Print Station Service Pricing | \$3,273 | \$1,400 | 57% |
| 24" Print Station Service Pricing | \$4,014 | \$1,500 | 63% |
| 36" Print Station (w 2 6850's) Service Pricing | \$4,575 | \$1,600 | 65% |

*New Service Pricing for 3 years if paid in full.

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Order Station

Cat. #: 1484989

*Must be connected to a 68XX or 88XX printer.



17" Digital Station

Cat. #: 1082668

Specs: 17" w x 58.5" h x 27.75" d



24" Print Station

Cat. #: 1236660

Specs: 23.75" w x 58.375" h x 35.75" d



36" Print Station

1 68XX Printer Model = Cat. #: 1603075

2 68XX Printer Model = Cat. #: 1875434

Specs: 35.75" w x 58.375" h x 35.75" d

KODAK G20 Kiosk Pricing

| Description | Catalog Price | Regular IPC Price | Promotional Savings | Final IPC Price | % Savings |
|--|---------------|-------------------|---------------------|-----------------|-----------|
| KODAK Picture Kiosk G20 Order Station / 120V (Cat. #: 1484989) | \$6,450 | \$5,250 | \$1,200 | \$4,050 | 37% |
| KODAK Picture Kiosk G20 Digital Station 17" / 120V (incl G20 OS, 1-68XX, WiFi) (Cat. #: 1082668) | \$10,250 | \$7,850 | \$1,200 | \$6,650 | 35% |
| KODAK Picture Kiosk G20 Print Station 24" w/ Photo Printer 68XX/120V (incl G20 OS, Print Scanner, 88XX, 1-68XX, WiFi) (Cat. #: 1236660) | \$15,550 | \$11,750 | \$2,000 | \$9,750 | 37% |
| KODAK Picture Kiosk G20 Print Station 36" w/Photo Printer 68XX/120 V (incl G20 OS, Print Scanner, 88XX, 1-68XX, WiFi) (Cat. #: 1603075) | \$15,700 | \$12,750 | \$2,000 | \$10,750 | 32% |
| KODAK Picture Kiosk G20 Print Station 36" w/ Dual Photo Printer 68XX / 120V (incl G20 OS, Print Scanner, 88XX, 2-68XX, WiFi) (Cat. #: 1875434) | \$18,600 | \$14,750 | \$2,500 | \$12,250 | 34% |

*May take 6-8 weeks to receive kiosk.

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KODAK Adaptive Picture Exchange/APEX



G20 Order Station
Cat. #: 1484989



Apex 1 7000 Printer Model
Cat. #: 1214998

Apex 2 7000 Printer Model
Cat. #: 1425073

- Free Premium Software Modules (\$700 Value)
 - Video snapshots
 - Facial retouch
 - Social media connectivity including (RBM enabled stores)
 - 
 - 
- 4x, 5x and 6x print making abilities
- KODAK Picture CDs, Picture DVDs, and Archive DVDs
- 1 year basic service warranty
 - **Multi-year service pricing discounted specials available!**
- Free shipping*, installation and training
- Customized marketing materials via Kodak Alaris approved 3rd party
- Modular system – can be expanded to meet production needs
- Additional devices available for increased revenue
 - KODAK Rapid Print Scanner II, EPSON STYLUS Pro Printer, KODAK DL2100 Duplex Printer
- Lower capital investment than traditional photo processing labs
- Lower price per print
- Flexible 450 – 2,250 4x6 prints per hour
- No chemistry
- Equipment specs - 29" wide, 42.25" tall (cabinet), 37.24" deep

KODAK APEX 30" Dry Picture Lab Pricing

| Description | Catalog Price | Regular IPC Price | Promotional Savings | Final IPC Price | % Savings |
|--|---------------|-------------------|---------------------|-----------------|-----------|
| APEX 30" SYSTEM/1-7000 (Includes: 1-30" Cabinet, 1-7000 Printer, 1-88XX Printer, 1-Workstation, 1-Label Printer, 1-Print Scanner) (Cat #: 1214998) | \$21,505 | \$18,000 | \$3,000 | \$15,000 | 30% |
| APEX 30" SYSTEM/2-7000 (Includes: 1-30" Cabinet, 2-7000 Printers, 1-88XX Printer, 1-Workstation, 1-Label Printer, 1-Print Scanner) (Cat. #: 1425073) | \$27,885 | \$23,000 | \$4,000 | \$19,000 | 32% |

*May take 6-8 weeks to receive kiosk.

Questions? To discuss equipment, call your IPC Inside Sales Representative at 1-800-755-1531.

KODAK Picture Kiosk Supplies

| Catalog # | IPC # | Description | Compatible Units | Per Print Cost | IPC Price |
|-----------|---------|---|-----------------------------|----------------|-----------|
| 8000978 | 5190988 | KODAK Photo Print Kit 305/6R 640ct | Print Place Tablet | \$0.14 | \$89.60 |
| 8462004 | 5057724 | KODAK 7000 Print Kit/6R | Apex | \$0.11 | \$120.00 |
| 1000645 | 5146360 | KODAK Photo Ribbon 7000/6R | Apex | | \$85.00 |
| 1010867 | 6026702 | KODAK Photo Print Kit 68XX/6R 750ct | G4XE & G20: 17", 24" & 36" | \$0.14 | \$105.00 |
| 1099787 | 5057237 | KODAK Photo Print Kit 8800S 300ct | G4XE & G20: 24" & 36" | \$1.50 | \$450.00 |
| 1289446 | 5108147 | KODAK Photo Printer 8000 Cleaning Kit | G4XE & G20: 24" & 36"; Apex | | \$16.25 |
| 1386101 | 6037741 | KODAK Photo Print Kit 805S 100ct | G4XE & G20: 36" | \$1.50 | \$150.00 |
| 1770593 | 6030035 | KODAK Photo Ribbon 68XX/6R | G4XE & G20: 17", 24" & 36" | | \$85.00 |
| 8805251 | 6036933 | KODAK Photo Ribbon 8800S | G4XE & G20: 24" & 36" | | \$330.00 |
| 1059054 | 6037857 | KODAK Photo Ribbon 8100 | G4XE & G20: 36" | | \$165.00 |
| 1876663 | 6026728 | KODAK Picture CD 50ct | All Units | \$1.20 | \$60.00 |
| 8423600 | 5014196 | KODAK Picture Movie/Photo DVD w/ Case Cs/25 | All Units | | \$149.99 |
| 8824401 | 6027825 | KODAK Print Envelope 4x6 1000pcs | All Units | | \$44.85 |
| 1932417 | 6027833 | KODAK Print Envelope 8x10 500pcs | All Units | | \$57.13 |

Photo Gift Supplies

| IPC # | Case Count | Description | WAC | Savings | IPC Price |
|---------|------------|----------------------------|----------|---------|-----------|
| 5030978 | 1 | My PhotoBook Launch Kit | \$69.99 | 34.34% | \$45.97 |
| 5030945 | 20 | My PhotoBook 4x6 Black | \$199.98 | 67.88% | \$64.24 |
| 5030960 | 10 | My PhotoBook 6x8 Black | \$149.99 | 74.08% | \$38.88 |
| 5088802 | 1 | Smart Calendar Starter Kit | ----- | ----- | \$13.00 |
| 5088786 | 10 | Smart Calendars 8x10 | \$199.99 | 82.45% | \$35.00 |
| 5088794 | 10 | Smart Calendars 6x8 | \$99.99 | 71.99% | \$28.00 |



*You must purchase the My PhotoBook Launch Kit and Smart Calendar Starter Kit for necessary assembly materials.

KODAK Picture Kiosk supplies are available at www.ipcrx.com in the OTC Catalog!

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