



# THE NEED *for* PHARMACY INVENTORY MANAGEMENT



## WHAT'S THE PROBLEM?



ON AVERAGE, **10%** OF ANY PHARMACY'S INVENTORY EXPIRES ANNUALLY.

**\$2.6-4.2  
BILLION**

**CONSERVATIVE ESTIMATE:**  
ANNUAL EXPIRED RETURNS  
ESTIMATED AT \$2.6-4.2 BILLION...  
AT AN EXPENSE/COST OF  
(\$390M-\$1.5B)

**\$30-50K**

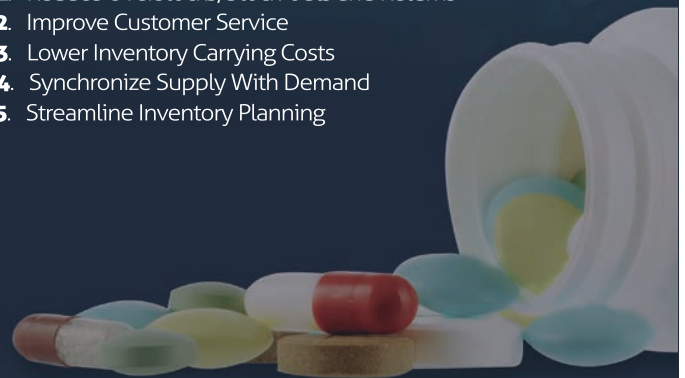
ACROSS THE APPROXIMATE 84,000 U.S. PHARMACY LOCATIONS, EACH CAN FACE **\$30-50K** IN EXPIRED RETURNS ANNUALLY.



AT ANY TIME, UP TO **20%** OF YOUR INVENTORY IS AT RISK.

## TOP **5** BENEFITS OF INSIGHT-DRIVEN INVENTORY MANAGEMENT

1. Reduce Overstocks, Stock-outs and Returns
2. Improve Customer Service
3. Lower Inventory Carrying Costs
4. Synchronize Supply With Demand
5. Streamline Inventory Planning



# CONTROLLING YOUR PRESCRIPTION DRUG INVENTORY IS THE PROBLEM



**INDEPENDENT  
PHARMACY  
COOPERATIVE**

Datarithm  
Contract Advantage Plus

# THE ANSWER



**DATARITHM™**

## Our MISSION

We develop highly specialized systems and software applications designed to help pharmacies streamline tasks, reduce inventory, and improve profitability and customer service.

**CURRENT METHODS OF INVENTORY MANAGEMENT  
RELY HEAVILY ON TECHS AND RPh's**

**IT'S AN *Impossible* JOB!**

THOUSANDS OF NDC'S IN EACH LOCATION  
12 MONTHS/YEAR  
ITEMS ARE CONSTANTLY GOING GENERIC  
EVER-CHANGING SCRIPTING PATTERNS

It's **EASY** to convert cash to inventory ...

The challenge is to convert inventory to **CASH.**

**DATARITHM™**  
INVENTORY CONTROLLED

## GET MORE INFO

on how Datarithm™ can help transform your inventory management procedures.



[www.datarithm.co](http://www.datarithm.co)  
[www.inventorycontrolled.com](http://www.inventorycontrolled.com)



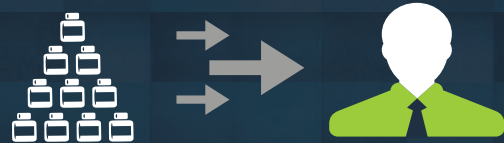
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## We EFFECTIVELY

**RETURN THE MANAGEMENT OF INVENTORY  
BACK TO MANAGEMENT**



**...AND**

- Optimize Rx inventories via automated demand forecasting and inventory balancing (Store-to-Store transfer)
- Maximize Customer Service by improving fill-rates
- Flag diversion and maintain precise inventory counts through configurable cycle counting.



## SOURCES

1. "Understanding the Drivers of Expired Pharmaceutical Returns" Raftery Resource Network in conjunction with HDMA - May 2009
2. "Transform the Economics of Retailing" © Oracle 2009